



# Let's Inspire Young People to Perform at a Higher Level.

## I appreciate your participation in my recent presentation!

In the following pages, you'll find the PowerPoint slides you requested.

In our changing landscape, bridging the generational divide is crucial to our success. However you interact with the younger generations, you can make a powerful difference using these strategies.

In addition to the slides, I want to share some valuable resources and ways you can stay connected to the mission of shifting the paradigm in education, employment, and economic development.

### [Follow me at Forbes.com](#)

Click the blue 'Follow' button to stay posted on my weekly articles to shift the paradigm in education, careers, and generational issues in the workplace.

### [Subscribe to my YouTube channel](#)

Tune into the mind of the younger generations with my free videos, highlighting the most impactful strategies I share in my keynote speeches.

### [Join my livestream experience](#)

At the National Call to Action, I call communities across the country to start creating Education with Purpose & Employment with Passion for their young people.

### [Tune in to The Perna Syndicate Podcast](#)

Listen to my podcast library of quick, inspirational episodes covering education, careers, and the multigenerational workforce—available on Apple Podcasts, Google Podcasts, Alexa, and everywhere else you listen.

### [Connect with me on social](#)

Connect with me on [Twitter](#), [LinkedIn](#), [Facebook](#), and [Instagram](#) see fresh insights and inspiration in your feed...every day!

If you're looking to make a bigger difference with the young people you influence, I'd love to help. Visit [MarkCPerna.com](#) for more information or call us at **330.840.2680**.

I appreciate and applaud your commitment to the next generation, and I hope we can stay in touch. Enjoy the PowerPoint slides!

**MARK C. PERNA**  
SPEAKER | AUTHOR | CEO

4059 Kinross Lakes Parkway, Suite B | Richfield, OH 44286 | 330.840.2680 | Fax: 330.650.6416  
[mark.perna@TFSresults.com](mailto:mark.perna@TFSresults.com) | [TFSresults.com](http://TFSresults.com) | [MarkCPerna.com](http://MarkCPerna.com)

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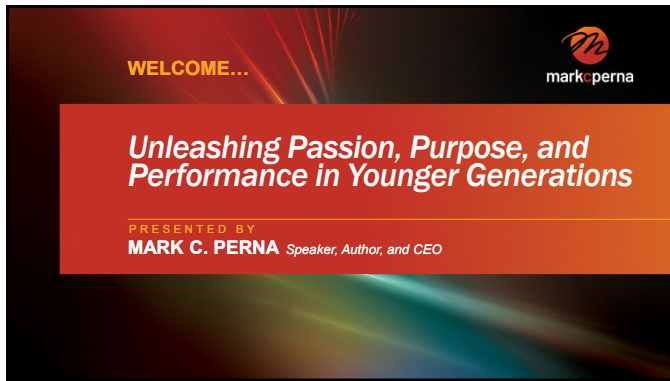


STAY CONNECTED

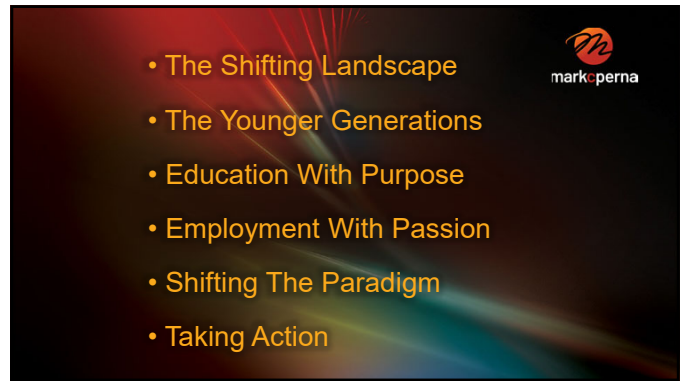


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*Answering Why: Unleashing Passion, Purpose, and Performance in Younger Generations*



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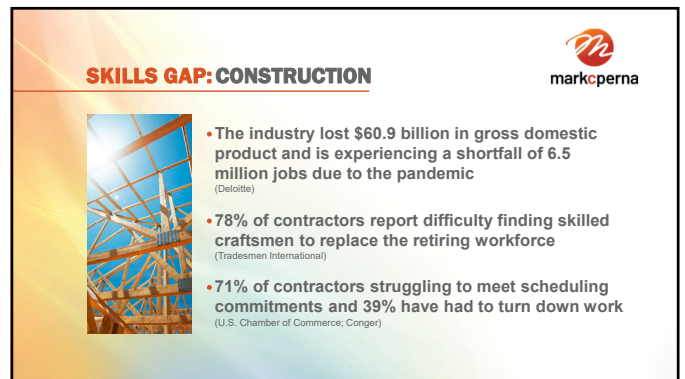
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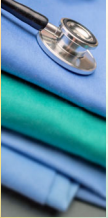

**SKILLS GAP: CYBERSECURITY/IT**



- 500,000+ cybersecurity job postings in the U.S. (Harvard)
- 3.5 million unfilled cybersecurity jobs globally (Harvard)
- The IT skills gap troubles 80% of managers in North America (CIO Dive)

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**SKILLS GAP: HEALTHCARE**



- From 2010 to 2030, 1 million+ registered nurses projected to exit the workforce (Nursing Economics)
- In August 2021, 92% of critical care nurses said the pandemic depleted nurses at their hospital, and two-thirds stated that the pandemic has caused them to consider leaving nursing (Medpage)

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**SKILLS GAP: HOSPITALITY**



- Accommodation/Food Services industry has had the highest quit rate since July 2021, consistently above 5% (2x the 2.5% average) (US Chamber of Commerce)
- Nearly 40% of hospitality businesses are facing skilled worker shortages (RestaurantOnline.co.uk)

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**SKILLS GAP: MANUFACTURING**



- 2.1 million unfilled jobs projected by 2030 with a negative impact of \$1 trillion+ (Deloitte)
- Heavy equipment industry alone losing \$2.4 billion+ every year due to lack of skilled workers (Conger)

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**SKILLS GAP: PETROCHEMICAL**





“The Great Crew Change”

- 1.9 million job openings anticipated through 2035 (RAND Corporation)
- The average age of workers in petroleum companies is 50, among the oldest of any industry (Iron Mountain)
- 9 out of 10 employers believe the skills gap is impacting current productivity (Hydrocarbon Engineering)

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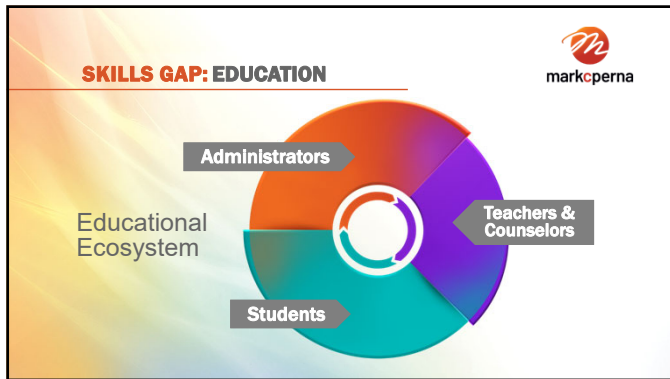
**SKILLS GAP: TRANSPORTATION, SUPPLY CHAIN & LOGISTICS**



- Projected shortage of 160,000+ drivers by 2028 (American Trucking Associations)
- Six job openings for every one hire in the trucking industry since 2016 (Coyote/EMSI)
- 78% of shippers and 56% of third-party logistics firms say shortages have impacted their supply chain operations (Food Logistics)

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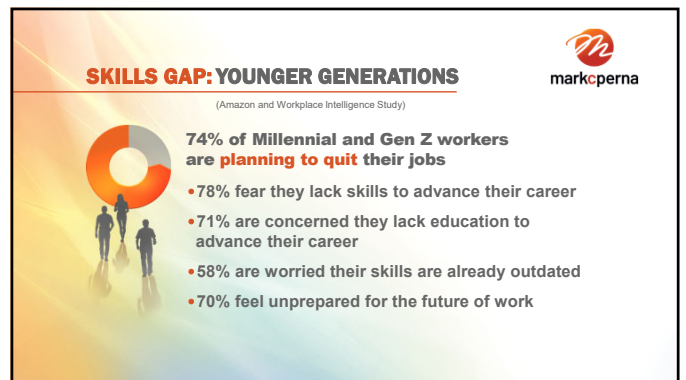
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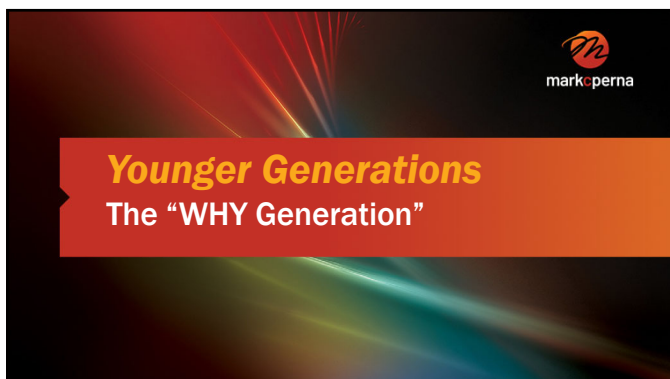
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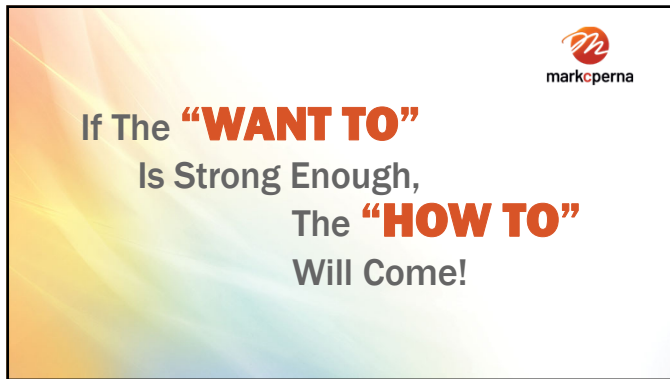


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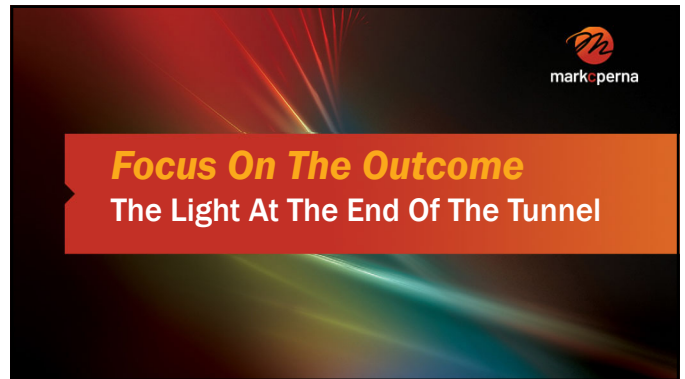


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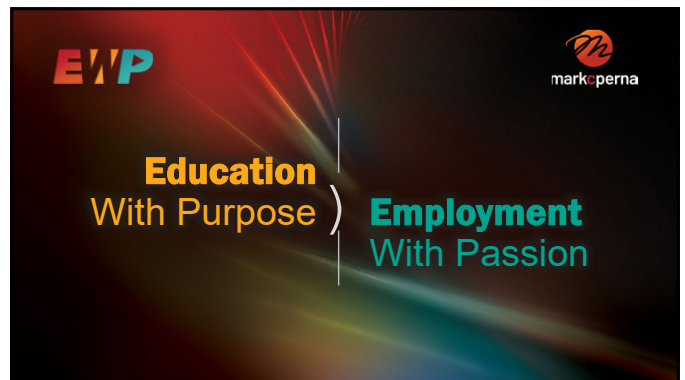
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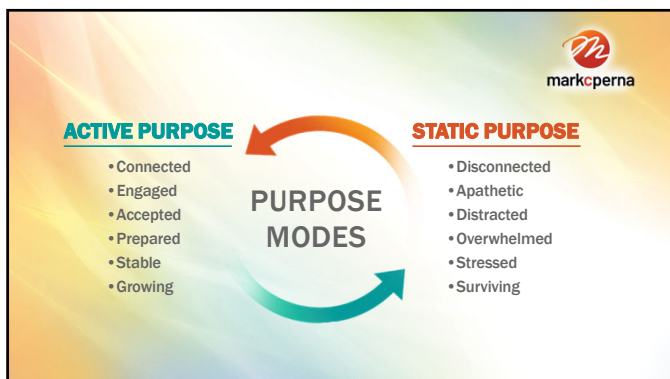
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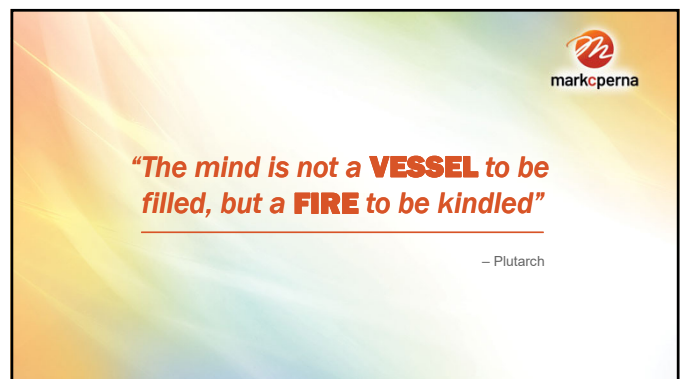
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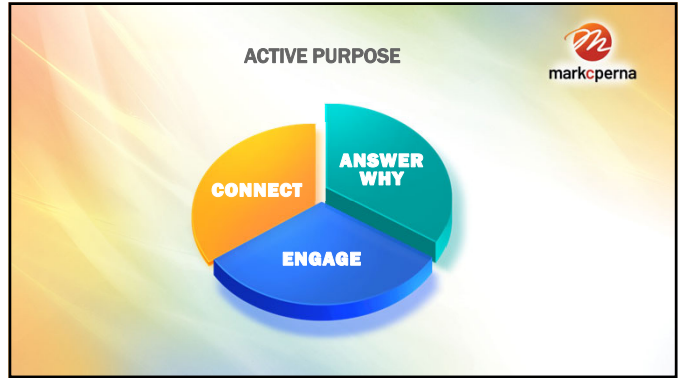


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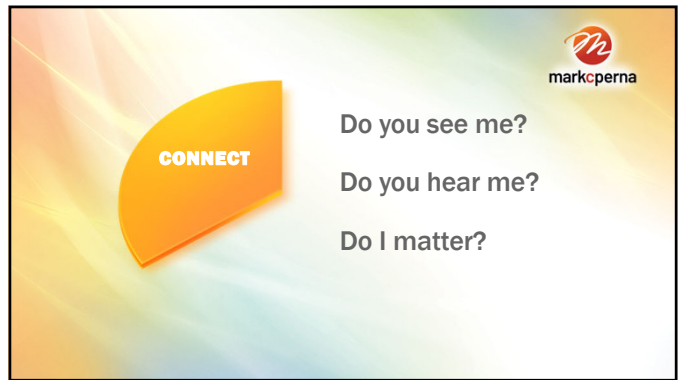
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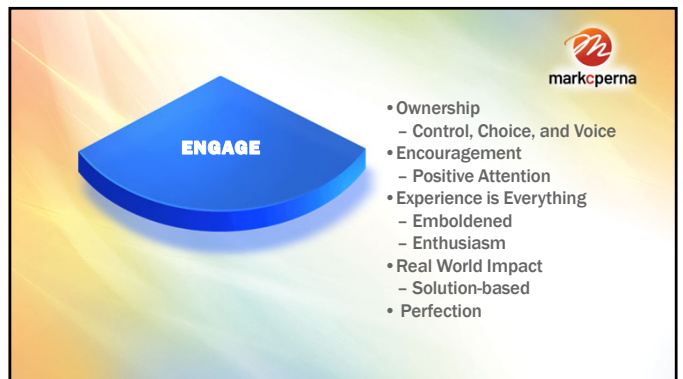
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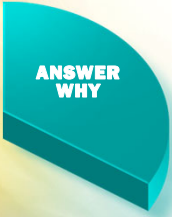


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**ANSWER WHY**

- Light At The End Of The Tunnel
  - The Big Picture & Positive Framing
  - Why Would Anyone Do This?
  - Tips For Success (Hacks)
  - Relevance To Their Journey

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**ACTIVE PURPOSE**

**CONNECT**

- Human Connection
  - Human Needs Met
  - Respect
  - Trust
    - Boundaries & Expectations
      - Consequences
        - Punitive/Payoff
  - Empathetic Communication
  - Active Listening
  - Meet Them Where They Are
  - Validate Their Circumstances
  - Check-ins
  - Winning Hearts & Minds
  - Empowering Performance

**ANSWER WHY**

- Light At The End Of The Tunnel
  - The Big Picture & Positive Framing
  - Why Would Anyone Do This?
    - Tips For Success (Hacks)
    - Relevance To Their Journey

**ENGAGE**

- Ownership
  - Control, Choice, and Voice
- Encouragement
- Positive Attention
- Experience Is Everything
  - Emboldened
  - Enthusiasm
  - Real World Impact
  - Solution-based
- Perfection

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**Education With Purpose**

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**Georgetown University Center for Education and Workforce**




Estimates **1/3<sup>rd</sup>** of nation's top-performing high school students (SAT over 1,000) **do not obtain a college degree...** and yet nearly all of them attempt college.

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**Strada-Gallup Education Network College Student Survey**

32,000 students representing 43 random 4-year institutions



- Only **34%** of students believe they will graduate with the skills and knowledge to be successful in the job market and workplace
- Only **50%** believe their major will lead to a good job

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**Educationdata.org**



**40%** of all college students drop out.

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**College Debt in America**  
As Reported by Major News Agencies



- **\$1.6 Trillion** In Total Student Loan Debt
- **\$176 Billion** (11%) Over 90-Days In Default
- **44.2 Million** People Carry Student Loan Debt
- **4.86 Million** People Are Over 90-Days In Default
- **3,000 Defaults** Per Day In America

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**Nerd Wallet**



The average U.S. household with student debt owes **\$57,520**.

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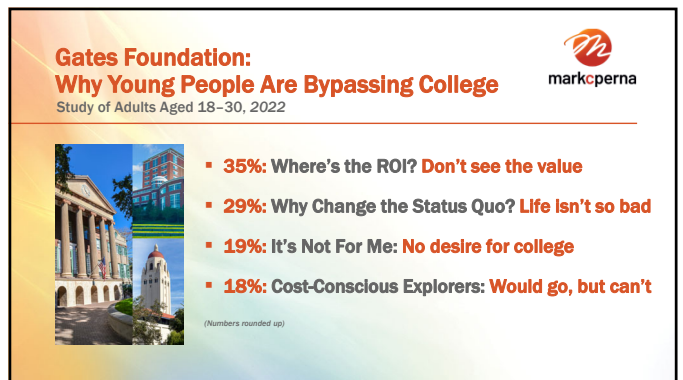
**College Debt in America**  
Business Insider, Survey of Millennials




- **90%** Did Not Fully Understand Their Student Loan Terms & Conditions
- **84%** Borrowed More Than They Needed And Also Accrued Credit Card Debt
- **83%** "It Was A Mistake Attending An Expensive College"

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**Gates Foundation:  
Why Young People Are Bypassing College**  
Study of Adults Aged 18-30, 2022

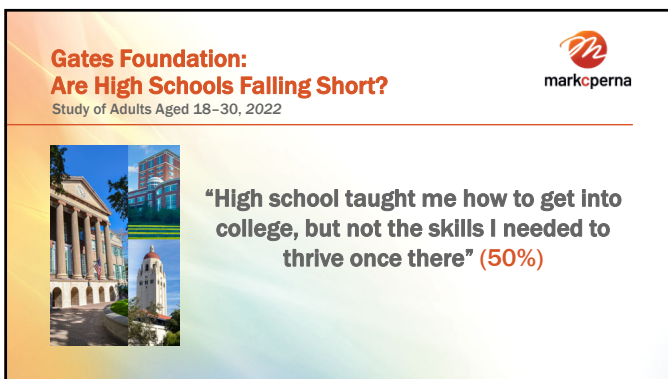


- **35%:** Where's the ROI? **Don't see the value**
- **29%:** Why Change the Status Quo? **Life Isn't so bad**
- **19%:** It's Not For Me: **No desire for college**
- **18%:** Cost-Conscious Explorers: **Would go, but can't**


(Numbers rounded up)

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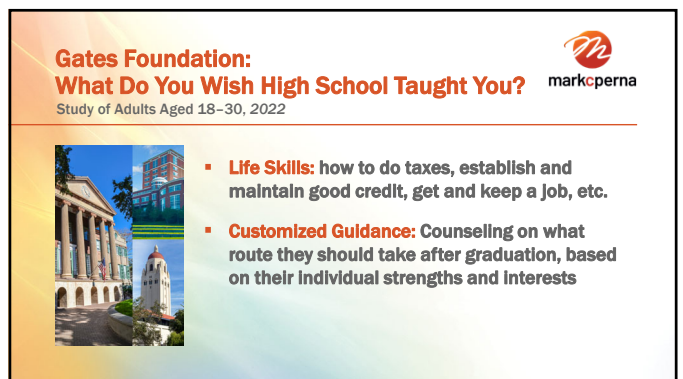
**Gates Foundation:  
Are High Schools Falling Short?**  
Study of Adults Aged 18-30, 2022




"High school taught me how to get into college, but not the skills I needed to thrive once there" (50%)

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**Gates Foundation:  
What Do You Wish High School Taught You?**  
Study of Adults Aged 18-30, 2022



- **Life Skills:** how to do taxes, establish and maintain good credit, get and keep a job, etc.
- **Customized Guidance:** Counseling on what route they should take after graduation, based on their individual strengths and interests

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**Gates Foundation:  
Top 15 Priorities in the Next Few Years**  
Study of Adults Aged 18-30, 2022




1. "Being in a good place emotionally/  
positive emotional health"
2. "Feeling financially stable"
3. "Earning more money"
4. "Being able to spend time with family"
15. "Getting a college degree"

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**Employment  
With Passion**



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**THE GROWING SKILLS GAP**




**10.9 million open jobs in the U.S. (all-time record).  
By 2030, there will be a labor shortage of more than 85 million  
people that could result in \$8.5 trillion lost in annual revenue.**  
(Source: Korn Ferry)

- **Train through the transition**
  - Technical competencies and professional skills
- **Tap new talent pools**
  - Requirements/Responsibilities
  - Degrees really needed?
  - Multiple years of experience for entry level?
  - Hire skill sets, not work history
- **Connect with rising generations**
  - Purpose, not just paycheck
  - Mental health resources
  - Social and environmental responsibility

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**Transitioning to Skills-Based Hiring**



- **Nearly 70% of U.S. jobs require a bachelor's degree,  
but only 37% of the workforce has one**  
(Opportunity@Work; U.S. Census Bureau)
- **Skills-first hiring increases the talent pool for Gen Z  
by 1.0.3x and Millennials by 9x** (LinkedIn)
- **Across all generations, skills-first hiring expands  
talent pools by nearly 20x in the U.S.** (LinkedIn)

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**TOP STRATEGIES TO  
ATTRACT AND RETAIN TOP TALENT**



- **Be flexible**
  - HiBob: 90% want flexibility as their top priority
- **Make geography irrelevant**
- **Emphasize the position, not the company**
  - Twice as likely to choose dream job with a company they don't know
- **Diversify**
- **Expand the onboarding experience**
  - Gallup: 88% of organizations don't onboard well with 20% of turnover tied to first 45 days
- **Focus on culture**

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**LEARNING & DEVELOPMENT:  
 THE NEW COMPETITIVE  
 DIFFERENTIATOR**

- **76% of employees** are more likely to stay with a company that offers continuous training
- **78% of employees** find it important that they receive life skills training  
 (Source: TalentMS/Epignosis/SHRM)
- **Workers 18-34** rank vibrant learning and growth opportunities above all else – even higher than work-life balance  
 (Source: LinkedIn Workplace Learning Report)

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**EWP**

**Education  
 With Purpose** | **Employment  
 With Passion**

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**CAREER TREE**  
 EDUCATION WITH PURPOSE

**DEER VALLEY**

**TECHNICAL CAREERS**  
 (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Dental Hygienist
- Emergency Medical Technician (EMT)
- Clinical Lab Assistant
- Surgical Technician
- Radiology Technician
- Physical Therapy Assistant
- EKG Technician
- Paramedic
- Crime Scene Investigator
- Phlebotomist
- Optician
- Histology Technician

**ENTRY-LEVEL CAREERS**  
 (Just From Campus)

- 911 Operator
- Durable Medical Equipment Sales
- Lab Assistant
- Sterile Assistant
- Occupational Physical Therapy Assistant
- Orthopedic Technician
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Hospital Nutrition Assistant
- Sterilization Assistant

**PROFESSIONAL CAREERS**  
 (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Biomedical Engineer
- Physician
- Physical Therapist
- Certified Athletic Trainer
- Epidemiologist
- Food Scientist
- Genetic Counselor
- Medical Examiner
- Medical Laboratory Scientist
- Registered Nurse
- Veterinarian
- Microbiologist

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**BIOMEDICAL SCIENCE**

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**ENTRY-LEVEL CAREERS**  
 (with Program Completion)

- 911 Operator
- Durable Medical Equipment Sales
- Lab Assistant
- Morgue Assistant
- Occupational/Physical Therapy Assistant
- Scrub/Surgical Technician
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Hospital Nutrition Assistant
- Sterilization Assistant

**PROFESSIONAL SKILLS**

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**TECHNICAL CAREERS**  
 (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Dental Hygienist
- Emergency Medical Technician (EMT)
- Clinical Lab Assistant
- Surgical Technician
- Radiology Technician
- Physical Therapy Assistant
- EKG Technician
- Paramedic
- Crime Scene Investigator
- Phlebotomist
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- Histology Technician

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

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- Building Technician
- Physical Therapy Assistant (PTA)
- Pharmacy Technician
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- Endocrinologist
- Food Scientist
- Healthcare Consultant
- Medical Examiner
- Medical Laboratory Scientist
- Registered Nurse
- Veterinarian
- Neurobiologist

**ENTRY-LEVEL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- IT Help Desk
- Audio Program Coordinator
- IT Support
- Medical Equipment Sales
- Lab Assistant
- Manager Assistant
- Occupational/Physical Therapy Assistant
- Research Assistant
- Pharmaceutical Technician
- Medical Office Assistant
- Medical Transport
- Dental X-Ray Assistant
- Sterilization Assistant

**ACADEMICS** | **PROFESSIONAL SKILLS**

**EXPERIENCES** | **PASSION**

**BIOMEDICAL SCIENCE**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Master Electrician
- Residential and Commercial Management Electrician
- Industrial and Commercial Electrician
- Low Voltage System Technician/Fire and Security
- Business Owner (Self-Employed)
- Electrician
- Lineman Electrician
- Marine Electrician
- Safe and Vandal Resistant Energy Technician
- Industrial Control Specialist
- Electrical Estimator
- Maintenance Facility Electrician
- Theme Park Electrician

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Electrical Engineer
- Electrical System Project Designer
- Project Manager
- Electrical Inspector
- Home Automation Installer
- Systems Integrator
- Renewable Energy System Designer
- Power Plant Technician
- Utility System Infrastructure Designer
- Electrical Designer/Architect

**ENTRY-LEVEL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Apprentice Electrician
- Apprentice Fire Alarm Technician
- Apprentice Security System Technician
- Apprentice Electrician
- Customer Service/Representative
- Material and Equipment Manager
- Office Manager
- Utility Worker
- Manufacturer's Representative
- Material and Equipment Delivery Person
- Home Theater Installer
- Senior Heater Installer

**ACADEMICS** | **PROFESSIONAL SKILLS**

**EXPERIENCES** | **PASSION**

**ELECTRICAL**

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**ACADEMICS** | **PROFESSIONAL SKILLS**

**EXPERIENCES** | **PASSION**

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**The "For Now" Decision**  
Dealing With Analysis Paralysis

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Master Electrician
- Journeyman Electrician - Residential and Commercial
- Low Voltage System Technician/Fire and Security
- Business Owner (Self-Employed)
- Lineman Electrician
- Marine Electrician
- Safe and Vandal Resistant Energy Technician
- Industrial Control Specialist
- Electrical Estimator
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- Renewable Energy System Designer
- Power Plant Technician
- Utility System Infrastructure Designer
- Electrical Designer/Architect

**ENTRY-LEVEL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Apprentice Electrician
- Apprentice Fire Alarm Technician
- Apprentice Security System Technician
- Cable Television Installer
- Telecommunications Technician
- Customer Service/Representative
- Material and Equipment Manager
- Office Manager
- Utility Worker
- Manufacturer's Representative
- Material and Equipment Delivery Person
- Home Theater Installer

**ACADEMICS** | **PROFESSIONAL SKILLS**

**EXPERIENCES** | **PASSION**

**ELECTRICAL**

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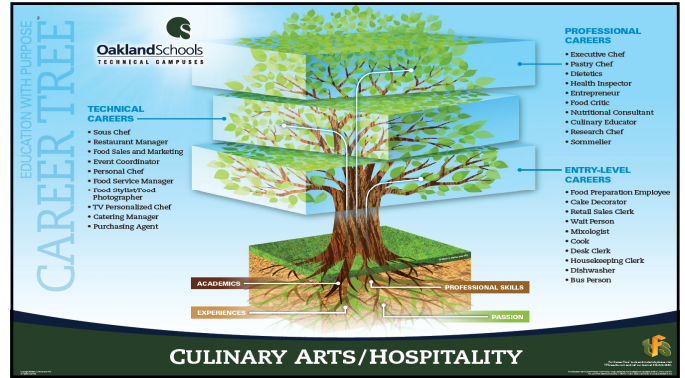
Student Name  
Career Choice

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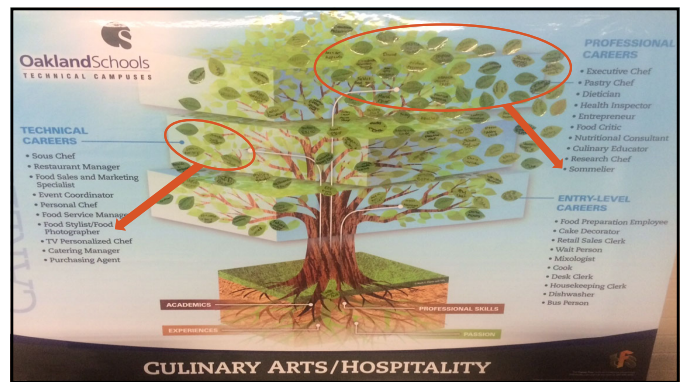
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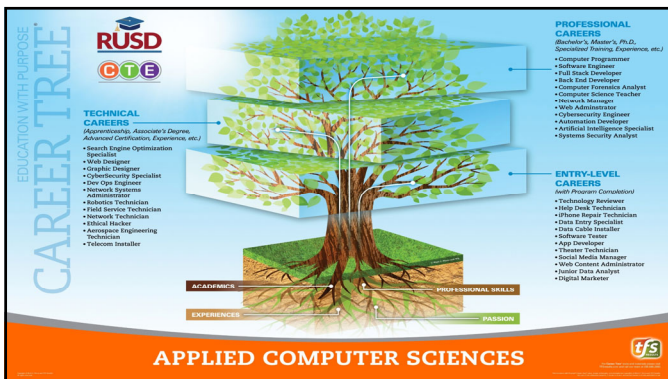
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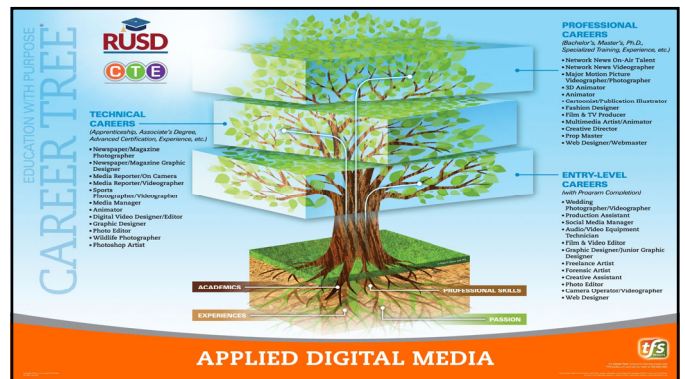
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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- A/E/C
- Tech/Service/Plumber
- Building Surveyor
- Construction Project Manager
- City Planner/Traffic Engineer
- Graphic Designer
- CAD Technician/Instructor
- Architectural Illustrator
- Civil Estimator
- Athletic Equipment Designer
- Sport Technician
- Video Game Environment Designer

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Commercial and Residential Architect
- Interior Design
- Green/Sustainable/Environmental Design
- Civil Engineer
- Civil Service Developer
- Mechanical Engineer/Product Designer
- Structural & Architectural Engineer
- Robotics Engineer
- Landscape Architect
- Automotive Engineer
- Biomedical/Trauma Engineer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- Auto Program Consultant
- Electrical/Instrument Making, Soldering
- Welding
- Assistant Architect
- Assistant Civil Engineering
- Geographic Information Systems
- Landscaper
- Electrician
- Construction Worker/Carpenter
- Apprentice
- Logic Designer/Illustrator
- HVAC Drafting
- Machine Drafter
- Commercial Drafter

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**ARCHITECTURAL DESIGN**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- ASE Certified Technician
- Transmission Specialist
- Chassis and Alignment Technician
- Collision and Refinishing Technician
- Inspection
- Service Advisor/Apprentice/Inspector
- Automotive Detailer
- Automotive Technician/PI/CIW Member
- Airbrake Mechanic
- Body & Paint Specialist
- Automotive Detailist
- Purchasing/Sales Supervisor

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- ASE Master Certified Technician
- Shop General Manager
- Automotive Designer
- Automotive Service Information Specialist
- Automotive Instructor
- Low Voltage Electrical Engineer
- CNC Programmer
- Safety Design Engineer
- DOT/DMV Inspector
- Software Designer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- Line Technician
- Detailer/Assistant
- Tire Technician
- Automotive Body Technician Apprentice
- Technician Assistant
- Vehicle Inspector
- Parts Counter Sales & Service Representative
- Sales Representative
- Car Detailer
- Auto Sales & Service Receptionist
- Vehicle Photographer
- Social Media Manager

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**AUTOMOTIVE TECHNOLOGY**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Pastry Chef
- Sous Chef
- The Sauté & Range Developer
- Food Truck Operator
- Party Chef
- Event Manager
- Food Stylist/Artist
- Private Chef
- Bartender
- Restaurant Manager
- Baker
- Food & Beverage Sales

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Food Scientist
- Registered Dietitian
- Restaurant Owner
- Culinary Specialist
- Food Critic
- Health Inspector
- Executive Chef
- Resort Manager
- Assistant
- Culinary Educator
- Nutritionist
- General/Regional Manager

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- Dishwasher
- Dishwasher
- Food Server
- Prep Cook
- Server
- Expeditor
- Event Assistant
- Retail Sales Clerk
- Wine Tasting Room Specialist
- Baker
- Headliner
- Farmer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**CULINARY ARTS & SERVICES**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Paraprofessional Teacher
- Degree Counselor/Director
- Corporate Trainer
- Community Outreach Coordinator
- Maintenance & Operations Employee
- Call Center
- Translation/Interpreter
- School Nurse
- Administrative Assistant
- Autism Behavior Technician
- Juvenile Corrections Officer

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Classroom Teacher
- School Site Administrator
- Social Worker
- Marriage & Family Counselor
- School Counselor
- School Psychologist
- University Professor
- Librarian
- Instructional Software Designer
- Toy Designer/Engineer
- Educational Programs Director
- Chief Academic Officer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- Paraprofessional
- Heavy Caregiver
- Tutor
- Activity Director
- High School Sports Coach
- Teacher Assistant
- Front Desk Aide
- Computer Aide
- Special Education Worker
- Swim Instructor/Lifeguard
- Year Guide
- Social & Human Service Assistant

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**EDUCATION & CHILD DEVELOPMENT**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Computer Network Specialist
- Electronic Mechanical Technician
- CAD Engineering Technician
- Technical Graphic Artist
- Audio Technician
- Web Developer
- Aviation Maintenance Technician
- Mechanical Engineering Technician
- Drafter

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Astronaut
- Electrical Engineer
- Computer Engineer
- Automotive Designer
- Structural Engineer
- Robotics
- Civil Engineer
- Electronic/Electronics Engineer
- Engineering Professor/Instructor
- Heavy Inspector
- Mechanical Engineer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- CAD Technician
- Electrical/Assembly Technician
- 2D Printer Technician
- Retail Sales - Electronics store
- Solar System Sales
- Industrial Machine Operator
- Solar Panel Manufacturing Technician
- Metal Fabricator
- Manufacturing Line Worker
- Quality Control
- Warehouse Worker

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**ENGINEERING DESIGN**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**GTE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Equipment Technician
- Appliance/Bus Manager
- Video Editor
- Lighting Technical Director
- Audio & Video Director
- Foley Artist
- Camera Operator
- Camera/Orp
- Music Composer
- Visual Effects Editor
- Graphic Design & Storyboard Artist
- Technical Director

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Director of Programming
- Multimedia Artist/Animator
- TV/Video School Professor
- Director
- Film & Video Editor
- Film Director
- News Reporter
- Director of Photography
- Production Sound Mixer/Engineer
- Script Supervisor
- Executive Producer
- Casting Director
- Motion Picture/News Producer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Certificate)

- Production Assistant
- Event Photographer/Videographer
- Production Assistant
- Technical Blogger/Social Media Influencer
- Script/Key Grip
- Actor/Actress
- Room Operator
- Camera Operator/Assistant
- Assistant Director (above film)
- Gaffer/Wire
- Casting Assistant
- Gaffer/Best Boy (Gaffer)
- Assistant Video Editor

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**FILM, TV, & VIDEO PRODUCTION**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Game Designer
- Project Manager
- UX/UI Designer
- Software Engineer
- Video Game Programmer
- 3D Artist
- Art Director
- 3D Animator
- Creative Director/AVX Developer
- Visual Effects Artist
- Systems Analyst

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Unity Programmer
- Sound Design
- Level Designer
- Asset Artist
- Technical Artist
- 3D Modeler
- Character Animator
- 2D Artist
- Concept Designer
- Quixel/Gatherer Writer
- App Developer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Quality Assurance Tester
- Software Quality Assurance
- Game Tester
- LiveStream Broadcaster
- Media & Communications Assistant
- Production Assistant
- Data Entry Specialist
- Office Assistant
- Customer Service Representative
- Technical Support
- Web Developer
- Website Content Manager

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**GAME DESIGN & DEVELOPMENT**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Creative Director
- Art Director
- Graphic Design Instructor
- Magazine Editor
- Production Editor
- Commercial Photographer
- Project Manager
- Set and Exhibit Designer
- Advertising Executive
- Communications Director
- Environmental Designer
- Packaging Designer

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Printer
- Large Format Print Operator
- Offset Technician
- Digital Prepress Operator
- Production Assistant
- Interface Designer
- Prepress Technician
- Desktop Publisher
- Publication Illustrator
- Production Illustrator
- Public Representative

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Production Artist
- Digital Press Operator
- Screen Printer
- Print Associate
- Envelope Graphic Designer
- Printing Press Operator
- Offset Press Operator
- Graphic Design Assistant
- Social Media Content Developer
- Print Label
- Print Binding and Finishing Worker
- Web Designer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**GRAPHIC DESIGN & PRINT PRODUCTION**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Cardiovascular Surgeon
- Travel Nurse
- Biomedical Engineer
- Health Science Educator
- Physician Assistant
- Respiratory Therapist
- Healthcare Administration
- Public Health Specialist
- Forensic Anthropologist
- Consumer Psychologist
- Healthcare Nutritionist
- Physician Therapist
- Healthcare Policy Advisor

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Pharmacist
- Pharmaceutical Sales Representative
- Laboratory Technician
- Ophthalmic Technician
- Forensic Technician
- Medical Assistant
- Dental Hygienist
- Ophthalmic Technician
- Radiology Technician
- Biological Technician
- Nuclear Medical Technician

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Emergency Medical Technician
- Certified Hearing Assistant
- Medical Assistant
- Pharmacy Technician
- Medical Interpreter
- CNA Technician/Photographer
- Medical Trainer
- Medical Billing/Coding
- Dental Aide
- Medical Scribe
- Transport Technician
- Phlebotomist

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**HEALTH CAREERS & PATIENT CARE**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Business Director
- Chief Executive Officer
- Chief Operating Officer
- General Accountant
- Market Research Analyst
- Controller/Accountant
- Director of Advertisement & Marketing
- Professional Consultant
- Business Research Director
- Director of Advertisement & Marketing
- Office Manager
- Social Media Consultant

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Logistics Coordinator
- Human Resource
- Payroll Clerk
- Advertising Agent
- Sales Executive
- Travel Agent
- Customer Support Manager
- Business Development Manager
- Buyer/Purchasing Agent
- Purchasing
- Coordinator/Manager
- Bookkeeping Clerk
- Trade Expansion Manager

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Retail Sales Associate
- General Office Clerk
- Bookkeeper
- Business Office Assistant
- Warehouse Team Member
- Wholesale & Manufacturing Sales Rep.
- Freight Broker
- Customer Service Agent
- Inventory Manager
- Retail Buyer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**INTERNATIONAL BUSINESS**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Circuit Court Judge
- Private Investigator
- Public Information Officer
- Police Officer
- Alcohol Beverage Control Inspector
- Prison Warden
- Immigration & Customs Enforcement Agent
- Police Chief
- Police Officer
- Executive
- Fire Chief
- Forensic Pathologist

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Paralegal
- Law Enforcement Officer
- Court Reporter
- Security Patrol Agent
- State Correctional Officer
- Public Service Representative
- Military - Non-Commissioned Officer
- Parole/Probation Officer
- Citizen Analyst
- Citizen Justice Investigator
- Citizen Precinct Supervisors Agent
- Fire Fighter/EMT

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Legal Secretary/Clerk
- Emergency Services Dispatcher
- Electrical Official
- Security Official
- Police Enforcement
- Military Industry
- Police Cadet
- Forensic Detention Counselor
- Ballist
- Cell Inmate/Parole/Recovery Agent
- Cell Medical Technician (EMT)
- Veteran's Services Assistant

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**LAW & PUBLIC SERVICES**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD**  
**CTE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Producer
- Mixer
- Music Educator
- Musicologist
- Electromusicologist
- Musician
- Music Business
- Music Therapist
- Music Supervisor
- Musicologist
- Publisher

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Artist & Repertoire Coordinator
- Bookkeeping Clerk
- Gigging Musician
- Music Director
- Music Engineer
- Music Instructor
- Music Manager
- Audio ID
- Video Artist
- Recording Engineer
- Live Sound Engineer
- Sound Designer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Consultant)

- Assistant Engineer
- Recording Studio Assistant
- Music Business Assistant
- Musician
- Music Supervisor
- Producer
- Composer
- Engineer
- TD
- Instrumentalist
- Equipment/Stagehand
- Production Assistant

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**MUSIC TECHNOLOGY & AUDIO PRODUCTION**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Senior Technical Support Specialist
- System Analyst
- Senior Penetration Tester
- Senior Systems Administrator
- Programming Analyst
- Information Security Analyst
- Director of Educational Technology
- Senior Security Engineer
- Senior Web Application Developer
- Senior Web Developer
- Cloud Security Engineer
- IT Quality Analyst

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- IT Support Specialist
- Desktop Support Specialist
- Network Support Specialist
- IT Helpdesk Technician
- Helpdesk Technician
- IT Service Desk Representative
- Quality Assurance Technician
- Database Administrator
- Technical Writer
- System Administrator

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Web Developer
- Computer Repair Technician
- Senior End User Support
- Broadband Installer
- Research Support Assistant
- Human Resources Assistant
- Legal Administrative Assistant
- Video Game Tester
- Search Engine Evaluator
- Technical Support Representative
- Customer Service Representative
- Data Entry Clerk

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**NETWORKING & CYBERSECURITY**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Materials Scientist
- Civil Engineer
- Project Manager
- Architectural Designer
- Building Code Inspector
- General Contractor
- Project Engineer
- Dewatering Engineer
- Lead Acquisition Manager
- OSHA Inspector
- Construction Trades Teacher
- OSHA Inspector
- City Designer

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Low Voltage Electrician
- Stoner Mason
- Carpenter Journeyman
- Utility Thermal Technician
- Plumber Journeyman
- Heavy Equipment Operator
- Crane Operator
- CAD Drafter
- Crane Operator
- Land Surveyor
- Estimator

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Construction Worker
- Concrete Finisher
- Concrete Finisher
- Concrete Finisher
- Plasterer
- Roofing Specialist
- Solar System Installer
- Lead Installer
- Forklift Operator
- Tile Installer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**RESIDENTIAL & COMMERCIAL CONSTRUCTION**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Electrical Engineer
- Mechanical Engineer
- Supply Chain Manager
- Biomedical Engineer
- Aerospace Engineer
- Petroleum Engineer
- Astronaut
- Automotive Specialist
- Robotics
- Engineering Professor/Instructor

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Warehouse Logistics Manager
- Electrical Technician
- Mapping/IT Technician
- Lab Technician
- CAD Specialist
- Machinist
- Instrumentation Technician
- Instrumentation Technician
- Assessment Aide Technician
- Instrumentation Technician
- Industrial Robotics Technician
- Automated Guided Vehicle Technician

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Charge and Freight Agent
- Heavy Machine Operator
- CNC Operator
- Assembly Technician
- Maintenance Technician
- Mill Operator
- Computer Repair Technician
- Fabricator
- Solder/Paste Installer
- Utility Field Technician
- 3D Printer Technician
- Drone Operator

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**ROBOTICS & ENGINEERING SYSTEMS**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Physical Therapist
- Certified Athletic Trainer
- Dietitian/Dietary Nutritionist
- Occupational Therapist
- Sports Science Teacher
- Sports Psychologist
- Sports Medicine Physician
- Registered Nurse

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Athletic Program Supervisor
- Coach/Assistant Coach
- Certified Strength Assistant
- Emergency Medical Technician
- Massage Therapist
- Physical Therapy Aide
- Physical Therapist
- Athletic Trainer
- Group Fitness Instructor
- Health/Wellness Educator
- Pharmacy Technician

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Dispatcher
- Child Care Worker
- Fire Fighter
- Inmate Trainer
- Rehabilitation Aide
- Limbic Referee
- Medical Equipment Repair Technician
- Medical Billing Clerk
- Veterinary Assistant
- Personal Trainer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**SPORTS MEDICINE & INJURY MANAGEMENT**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Theater Designer (Light, Set, Costume)
- Lighting Designer
- Theater, Film, Video Director
- Artistic Director/Managing Producer
- Production Stage Manager
- Costume Design Instructor
- Technical Theater Instructor
- Playwright
- Senior Creative Director
- Project Manager
- Creative Services Producer

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Scenic Artist
- Assistant Director
- Master Carpenter/Electrician
- Wig Designer / Dresser
- Audio/Visual Lighting Technician
- Content Field Manager
- Make-up Artist
- Production Manager
- Stage Manager
- Technical Director
- Audio Engineer
- Event Production

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Grip
- Backstage Artist
- Costume Director
- Stage Hand
- Lighting Operator/Technician
- Props Designer
- Theater Tech Crew
- Audio Technician
- Stage Manager
- Live Event Technician
- Associate Producer

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**TECHNICAL THEATER & LIVE EVENT PRODUCTION**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
**RUSD CTE**

**PROFESSIONAL CAREERS** (Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Mobile Content Manager
- Database Analyst
- Commerce Application Administrator
- Project Manager
- Senior Systems Analyst
- User Support Analyst
- Web Content Developer
- Cloud Integration Specialist
- Digital Communication Teacher
- Information Technology Architect
- Senior Art Director
- Video Game Developer

**TECHNICAL CAREERS** (Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- 3D Modeler
- Mobile App Programmer
- Web Developer
- Database Manager
- Network Security Administrator
- Network Support Specialist
- Branding Manager
- Motion Designer
- Packaging Designer
- Video Game Designer
- UX Designer
- Rights Tracker

**ENTRY-LEVEL CAREERS** (Entry Program Completion)

- Computer Technician
- Design Specialist
- Graphic Designer
- Photo Editor
- Video Game Tester
- Internet Marketer
- Front-End Web Designer
- Database Administrator
- Junior App Developer
- Junior App Developer
- Digital Marketing Analyst
- Animator

**ACADEMICS** | **PROFESSIONAL SKILLS** | **EXPERIENCES** | **PASSION**

**WEB & APP DEVELOPMENT**

TFS

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**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- AG Sales Representative
- Air Quality Field Technician
- Chemical Applicator
- Field Inspector
- Greenhouse/Nursery Manager
- Grounds Maintenance Supervisor
- Landscaper
- Designer/Technician
- Pesticide Agent
- Plant Buyer
- Sports Field/Turf Maintenance Technician
- Surveying & Mapping Technician
- Wildlife Technician

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Agriculture Teacher
- Agricultural Engineer
- Nutrition Agent
- Wildlife Manager
- Animal Nutritionist
- Apiculture
- Conservation/Restoration Specialist
- Entomologist
- Forester
- Horticulturist

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- Animal Care Attendant
- Animal Husbandry Assistant
- Agriculture Machinery Assistant
- Agriculture Specialist
- Farm Assistant
- Field Assistant
- Landscaper Apprentice
- Nursery Technician
- Golf Course Care Member
- Parks & Recreation Assistant

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**AGRICULTURE**

**tfs**

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**UACCB**

**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Administrative Services Representative
- Bookkeeper
- Customer Service Representative
- Executive Assistant
- Insurance Agent
- Office Manager
- Sales Representative
- Shipping/Receiving Inventory Specialist
- Store Manager

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Attorney
- Bank Compliance Officer
- Business Executive
- Financial Public Accountant
- Commercial Loan Processor
- Credit Manager
- E-Commerce Manager
- Financial Analyst/Financial Accountant
- Medical & Health Services
- Human Resources Manager
- Risk Manager
- Social Media Strategist

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- Accounts Receivable Assistant
- Administrative Assistant
- Bank Teller
- Cashier
- Collections Representative
- Data Entry Clerk
- Human Resources Assistant
- Legal Administrative Assistant
- Medical Administrative Clerk
- Office Assistant
- Receptionist
- Retail Clerk

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**BUSINESS**

**tfs**

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**UACCB**

**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Warehouse Manager
- Shipping Manager
- Load Planner
- Cost Estimating Engineer
- Transport/Equipment Specialist
- Continuous Improvement Specialist
- Purchasing Agent
- Powered Industrial Truck Operator
- Logistics Manager

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Logistics Company CEO
- Trucking Director
- Purchasing Manager
- Supply Chain Design Analyst
- Logistics Engineer
- Supply Chain Design Analyst
- Customer Relationship Manager
- Logistics Engineering Manager

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- DC/Warehouse Materials Handler
- Inventory Specialist
- Brake Driver
- Warehouse Clerk
- Field Assistant
- Logistics Coordinator
- Traffic Clerk
- Receiving Clerk

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**COMMERCIAL DRIVER TRAINING**

**tfs**

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**UACCB**

**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Technical Support Specialist
- Web Administrator
- Data Center Technician
- Help Desk Manager
- Product Set Up Specialist
- Systems Analyst
- Computer Support Specialist
- Network Support Specialist
- Technical Support Specialist
- Technical Writer
- Network Operations Center Technician

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Database Administrator
- System Administrator
- Computer & Information Systems
- Artificial Intelligence Specialist
- Computer Program Tester
- Database Engineer
- Cybersecurity Analyst/Engineer
- IT Educator
- IT Support Specialist
- Software/Game Developer
- Database Security Expert

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- Computer Operator
- Computer Support Trainer
- Data Entry Specialist
- Desktop Support Specialist
- Help Desk Specialist
- IT Support Technician
- IT Technician
- Web Content Administrator
- Technology Trainer
- AV Specialist
- Network Installer
- Technical Support Representative

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**COMPUTER INFORMATION SYSTEMS**

**tfs**

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**UACCB**

**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Construction Inspector
- Construction Worker
- Crew Foreman
- Estimator
- Safety Officer/Inspector
- CAD Drafter
- Equipment Operator
- Electrician
- Structural Welder/Steelworker
- Millwright/Technician
- Wood Finishing Specialist

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Architect
- Building and Code Inspector
- Building Development/Sales
- Business Owner/Entrepreneur
- Civil/Structural Engineer
- City Planner/Engineer
- General Contractor
- Job Superintendent
- Maintenance Supervisor
- Mechanical Construction Manager
- Mechanical Construction Lead Supervisor

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- Concrete Laborer
- Construction Laborer
- Drywall Installer/Finisher
- Electrician
- Flooring Installer
- Masonry Apprentice
- Millwright Apprentice
- Siding/Door/Window Installer
- Service Truck Worker
- Fence Erector

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**CONSTRUCTION TECHNOLOGY**

**tfs**

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**UACCB**

**EDUCATION WITH PURPOSE**

**CAREER TREE**

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Licensed Cosmetologist
- Beauty Salon Consultant
- Haircolor Specialist
- Haircutting Specialist
- Facial Specialist
- Makeup Artist
- Tinting Stylist
- Salon Owner
- Franchise Salon Owner
- Hair Extension Specialist
- Eyelash Extension Specialist

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Beauty Educator
- Cosmetology Instructor
- Electrologist/Instructor
- Nail Technician/Instructor
- Salon Owner
- Arkansas Department of Health Health Inspector
- Medical Cosmetologist/Ethnicity Specialist
- Professional Brand Educator
- School Owner/Instructor
- Cosmetology Technical Advisory Committee

**ENTRY-LEVEL CAREERS**  
(Adult Program, Compulsory)

- Receptionist
- Beauty Salon Representative
- Haircutting Assistant
- Registered Hairdresser (Arkansas only)
- Retail Makeup Artist
- All Natural Braiding
- Hair Stylist
- Blow Dry Bar Stylist
- Nail Manicure Artist
- Shampoo Service Assistant
- Salon Sales Consultant

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**COSMETOLOGY**

**tfs**

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Answering Why: Unleashing Passion, Purpose, and Performance in Younger Generations

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**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Company Owner
- Construction Executive
- Medical Account Executive
- Safety Manager
- Training Manager

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Journey Level Heavy Equipment Operator
- Journey Level Heavy Equipment Mechanic
- Journey Level Heavy Equipment Operator/Trainer

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Heavy Equipment Laborer
- Medical Assistant
- Skilled Heavy Equipment Operator
- Crane, Traffic, and Trenching Equipment Operator
- Maintenance Worker, Machinery
- Landscaping, Irrigation, Landscaping
- Industrial Truck and Tractor Operator
- Material Moving Worker
- Farm Equipment Mechanic and Service Technician
- Operator of Vehicle/Equipment
- Construction Laborer

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**HEAVY EQUIPMENT OPERATION**

**tfs**

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**UACCB**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Wind Energy Operations Manager
- Manufacturing Engineer
- Assembly Supervisor
- Control Engineer
- Mechanical Engineer
- Chemical Engineer
- Supply Chain Manager
- Logistics Manager
- Solar Energy Systems Engineer
- Construction Manager

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Computer Numerically Controlled Tool Programmer
- Machinist
- Computer Numerically Controlled Machinist
- Librarian/Journeymen
- Precision Agriculture Technician
- Technician
- Computer Aided Drafting and Design Modeler
- Food Scientist/Technician
- Welding Welder
- Aircraft Service Technician
- Heavy Equipment Operator
- Hydraulic Technician
- Additive Manufacturing Technician

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Computer Numerically Controlled Tool Operator
- Quality Inspector
- Industrial Maintenance Mechanic
- Electrician Apprentice
- Solar Photovoltaic Installer
- Manufacturing Worker
- Assembly Worker
- Material Handler
- Assembly Worker
- Machine Operator
- Press Operator
- Tile and Stone Setter

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**INDUSTRIAL TECHNOLOGY**

**tfs**

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**UACCB**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Human Resources Manager
- Business Consultant
- E-Commerce Manager
- Risk Manager
- Insurance Administrator
- Marketing Director
- Certified Public Accountant
- Medical & Health Services Manager
- Public Relations Manager
- Communications Director

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Office Manager
- Administrative Services Manager
- Customer Service Representative
- Shipping/Receiving Inventory Specialist
- Project Management Assistant
- Management Trainee
- Promotion Coordinator
- Manager/Supervisor
- Procurement Assistant
- Insurance Agent
- Personal Assistant

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Administrative Assistant
- Customer Service Representative
- General Office Support Assistant
- Human Resources Assistant
- Office Assistant
- Accounts Service Representative
- Receptionist
- Data Entry Clerk
- Retail Clerk
- Communications Assistant
- Blogger/Vlogger

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**MANAGEMENT AND SUPERVISION**

**tfs**

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**UACCB**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Aerospace Engineer
- CNC Manufacturing Engineer
- General Contractor
- General Engineer
- Machine Shop Owner
- Metallurgist
- Product Design Engineer
- Research & Development Specialist
- Safety Engineer
- Machining/Tool & Instructer
- Computer Automated Manufacturing Engineer

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- CAD Designer
- CAD Technician
- Certified Welder (AWS, TIG, Stick)
- CNC Operator
- CNC Programmer
- First Line Supervisor
- Millwright
- Machinist
- Machine Technician
- CNC Machinist
- Design Engineer
- Laser Cutter Technician

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Apprentice
- Assembler
- Boring Machine Tool Operator
- CNC Machine Tool Operator
- CNC Shop/Inspector/Technician
- Delivery/Inventory/Reorder
- Drilling Machine Operator
- Forklift Operator
- Tool Maker Apprentice
- Press Operator
- Package/Shipping Specialist
- Paint Prep & Painting

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**MANUFACTURING**

**tfs**

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**UACCB**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Health Information Technology Specialist
- Health Information Systems Analyst
- Health Information Systems Administrator
- Medical Office Manager
- Hospital Risk Manager
- Director of Rehabilitation
- Health Information Specialist
- Social Worker
- Medical and Venous Services Manager
- Biomedical Engineer

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Transcriptionist
- Medical Information Technology
- Certified Billing & Coding Specialist
- Health Information Manager
- Insurance Specialist
- Medical Office Manager
- Medical Records Technician
- Administrative Medical Assistant
- Medical Billing & Coding Specialist
- Medical Assistant

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Billing Clerk/Cashier
- Appointment Scheduler
- Health Information Clerk
- Administrative Medical Assistant
- Appointment Scheduler
- Administrative Secretary
- Medical Billing/Coding Clerk
- Medical Assistant
- Medical Records Assistant
- Medical Records Representative
- Physician's Office Assistant

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**MEDICAL OFFICE MANAGEMENT**

**tfs**

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**UACCB**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- RN Nurse Administrator
- Professor of Nursing (MSN Ed)
- Clinical Nurse Specialist
- Nurse Practitioner (Physician's Mental Health)
- Certified Nurse Midwife
- Nurse Practitioner (Family/PAF)
- Nurse Practitioner (Pediatric/PPF)
- Nurse Practitioner (Psychiatric/PMH)
- Certified Registered Nurse Anesthetist (CRNA)
- Nurse Educator/Clinical Practice (DNP)
- Chief Nursing Officer
- Nurse Educator/Research (PhD)

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Licensed Practical Nurse (LPN) or LPN-Advanced (LPN-AD)
- RN or LPN-Operating Room (Long Term Care)
- Registered Nurse (RN)
- RN Hospital Clinical Supervisor
- Certified Nursing Information-MI
- RN or LPN-Correctional Facility Nurse
- RN or LPN-Physician's Office Nurse
- RN or LPN-ICU Nurse
- RN-Endocrine Nurse
- RN or LPN-Acute Care Hospital

**ENTRY-LEVEL CAREERS**  
(With Program Completion)

- Nursing Assistant-Correctional Facility
- Nursing Assistant-Home Health
- Nursing Assistant-Long Term Care
- Nursing Assistant-Assisted Living Unit
- Nursing Assistant-Respite
- Hospital-Patient Care Technician
- Nursing Assistant/Adm-Private Home Care
- Nursing Assistant/Adm-Psychiatric Care
- Medication Assistant-Certified
- Phlebotomist

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**NURSING/CERTIFIED NURSING ASSISTANT/PHEBOTOMY**

**tfs**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
UACCB

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Environmental Science/Geologist
- Architect
- Structural Engineer
- Food Scientist
- Civil Engineer
- Medical Professional/Health Administrator
- Software Engineer
- Mechanical Engineer
- Associate Engineer

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- CAD Technician
- CNC Machine Operator
- Equipment Sales
- Lab Technician
- Quality Assurance Technician
- Robotic Welder Technician

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Automation Technician
- CAD Technician
- Chemical Engineering Technician
- CNC Production Technician
- Computer Programmer
- Designer
- Electronics Technician
- HVAC Technician
- System Analyst
- Manufacturing Process Supervisor
- Project Manager

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**STEM/PRE-ENGINEERING**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
UACCB

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Adjunct Instructor
- Community College Instructor
- College Professor
- Child & Adolescent
- School Counselor
- Child & Family Social Worker
- Educational Consultant
- Speech/Language Pathologist
- Certification Specialist
- Media Specialist/School Librarian
- Teacher, K-12
- Student Psychologist

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Teacher Aide
- Teaching Assistant
- Certification Specialist
- Private Tutor/Auxiliary
- Assistant Preschool Teacher
- Bus Driver
- Child Care Worker/Assistant
- Family Advocate
- Library Media Assistant
- Registration Office Specialist
- Attendance/Guidance Secretary
- Food Service Worker

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Paraprofessional
- Instructional Teacher
- Child Welfare Specialist
- Academic Advisor
- Administrative Assistant
- Associate Preschool Teacher
- After School Program Director
- Shelter or Day Care
- Preschool Director/Teacher
- Technology Support/Education
- Youth Program Assistant
- Interpreter

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**TEACHER EDUCATION**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
UACCB

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Industrial Engineer
- Certified Welding Inspector
- Industrial Welder
- Mechanical
- Fabrication Shop Superintendent
- Automotive Welder
- Automotive Designer
- Bridge Construction Inspector
- Building and Code Inspector
- Certified Pipe Welder

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Apprentice Iron Worker
- Apprentice Pipe Welder
- Assembler
- Rollformer/Boltsmaker
- Welder
- Industrial Material Handler/Tractor Driver
- Skilled Trade Apprentice
- Tractor
- Welder/Welder Helper
- Weld Preparation
- Welder
- Thermal Cutter
- Pipe Fitting Apprentice

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- MIG/TIG Iron Welder
- Process Measurement Welder
- Quality Welder
- Blowtorch Designer/Reader
- Rollformer
- Cutting Specialist (Demolition)
- Millwright
- Manufacturing Welder
- Plant Line Supervisor
- Plant Floor Welder
- Quality Assurance Inspector
- Robotic Weld Operator/Production
- Welding Sales Representative

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**WELDING**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
CAC Career Advantage Center

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Soil Conservation Scientist
- State Extension Agricultural Educator
- Agribusiness/Agriculture Technician
- Agricultural/CIS Systems Software Engineer
- Construction Officer/Inspector
- Agricultural/Automation Engineer
- Construction Wildlife Biologist
- Agricultural Economist
- Generator & Product Designer
- Landscaping Architect
- Agricultural Tractor Director/Operator
- Crane/Tractor Marketer & Manufacturer

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Farm Laborer
- Construction/Landscape Worker
- Forest/Conservation Worker
- Agricultural Equipment Operator
- Truck Driver
- Animal Care Worker
- Field Production Technician
- Historical/Landscaper
- Registration Office Specialist
- Warranty Technician
- Marketing Agent
- Crane Director Operator
- Commercial Fisherman

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Agribusiness
- Agribusiness Sales
- Agribusiness
- Pest Operator/Crop Duster
- PLM
- Farm Equipment Mechanic
- Forest Technician
- Chemical Applicator
- Tractor/Generator Manager
- Ag Tractor Operator
- Special Field & Turf Maintenance Technician

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**AGRICULTURE & NATURAL RESOURCES**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
CAC Career Advantage Center

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Accountant
- Financial Manager
- Chief Executive Officer
- Human Resources Manager
- Chief Marketing & Branding Officer
- Digital Marketing Strategist
- Business Owner
- Investment Banker
- Social & Community Service Manager
- Real Estate Developer

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Sales Representative
- Payroll Clerk
- Recruitment & Restaurant Associate
- Human Resources
- Administrative Assistant
- Customer Service Representative
- Small Sales Associate
- Shipping & Receiving Associate
- Bank Teller
- Case Assistant
- Inventory Clerk
- Stockkeeper

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Business Analyst
- Purchasing Manager
- Accounts Receivable & Payable Manager
- Supply Chain Logistics Planner
- Inventory Manager
- Real Estate Agent
- Insurance Agent
- Financial Advisor
- Office Industry Specialist
- Business Manager
- Market Research/Analysis & Marketing Specialist

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**BUSINESS**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
CAC Career Advantage Center

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Project Superintendent
- Business Owner
- Sales & Business Developer
- Civil & Architectural Engineer
- Planning & Development Manager
- Environmental Engineer
- Architect
- City Planner
- Chief Financial Officer/Controller
- Skilled Trade Educator
- Contract Attorney

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- General Laborer
- Skilled Trade Apprentice
- General & Trade Worker
- Heavy Duty Harvester
- Welder
- Welder Throat
- Ironworker
- Plumbing Installer
- Construction Worker
- Electrician
- Concrete Finisher

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Stonemason
- Construction Worker
- Heavy Equipment Operator
- General Foreman
- Project Foreman
- Survey Manager
- Skilled Trade Journeyman
- Contract Manager/Advertiser
- Construction and Building Inspector
- HVAC Technician
- Construction
- Surveyor

**ACADEMICS** | **PROFESSIONAL SKILLS** | **PASSION**

**CONSTRUCTION**  
tfs

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Museum Education Director
- Youth Program Director
- Lead Children's Reader
- Archivist
- IT Technician
- Camp Coordinator
- Career Coach/Job Coach
- Auditor
- School Nurse

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Child Psychologist
- Occupational Therapist
- School Counselor/Academic Advisor
- School Administrator
- Educational Consultant
- Corporate Trainer/Coach
- Athletic Director
- Librarian/Media Specialist
- PE/12 Teacher/College Professor
- Social Media/Communications
- IT Director

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Teaching Assistant/Paraprofessional
- After School Program Associate
- Librarian/Media Assistant
- Transcriptionist
- Bus Driver
- Food Service Associate
- Assistant Coach
- Camp Counselor
- Administrative Assistant
- Tour Guide
- Direct Sales Consultant

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**EDUCATION**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Solar Thermal Installer
- Survey Technician
- Wind Turbine Technician
- Solar Array Installation Manager
- HVAC Mechanic & Installer
- Power Distribution & Dispatcher
- Electrical Bulk Specialist
- Hydroelectric Plant Technician
- Bus & Truck Mechanic
- Licensure
- Plumber & Pipefitter

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Solar Energy System Engineer
- Wind Energy Engineer
- Distribution System Foreman
- Construction Manager
- Fuel Cell Engineer
- Chief Sustainability Officer
- Climate Change Policy Analyst
- Chief Engineer
- Nuclear Product Development Manager
- Safety, Safety & Compliance Manager
- Owner/CEO

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Weatherization Installer
- Instrumental/Mechanical Earth Driller
- Maintenance & Repair Worker
- Insulation/General Laborer
- Welder
- Pilot Car Driver
- Power Plant Operator
- Heavy Equipment Operator
- Survey/Trailer Driver
- Solar Electrical Balancing
- Hydrologic Technician
- Customer Service Representative

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**ENERGY**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Graphic Arts Designer
- Web/Media Designer
- Technical Facilities Designer
- Sales Representative
- Media & Communications Specialist
- Digital Media Specialist
- Video Production Manager
- Game/Game Motion Graphics Designer
- Special Effects Artist
- Theater/Theater Technician
- Fashion Designer
- Audio/Video Editor

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Director of Public Relations/Marketing
- Professional Musician
- Entertainment Entrepreneur
- Global Intelligence Manager
- Director
- Digital Analyst
- Multimedia Artist/Administrator
- Creative Director
- Museum/Theater Arts Administrator
- Film/TV/Theater Production Director
- Copywriter/Editor
- Chief Executive Officer

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Publisher
- Entertainment Artist
- Print Shop Assistant
- Sign & Display Artist
- Audio & Video Technician
- Theatrical/Theatrical Production
- Videographer/Videographer/Editor
- Social Media/Content Manager/Blogger
- Vlogger
- Social Media/Researcher
- Production Assistant
- Blogger
- Actor/Model/Presenter
- Broadcast Announcer/Podcast DJ

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**ENTERTAINMENT & MEDIA**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- X-Ray Technician/Diagnostic
- Lab Technician/Phlebotomist
- Physical Therapy Assistant
- Registered Nurse
- Dental Assistant/Hygienist
- Pharmacy Technician/Dispensing
- Medical Billing & Coding
- Pharmacy/Pharmacy Technician
- Respiratory Therapist
- Certified Home Health Aide/Medical Assistant
- Biomedical Equipment Technician
- Health Informatics/Information Manager

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Nurse Practitioner
- Dietitian/Nutritionist
- Psychologist/Psychiatrist
- Therapist
- Speech-Language Pathologist
- Exercise Scientist/Motion Scientist
- Pharmacist
- Speech-Language Pathologist
- Physician/Diagnostician
- Hospital Management/Administrator

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Personal Care Aide
- Pharmacy Aide
- Medical Office Assistant/Scheduler
- Patient Admission Representative
- Dietary/Food Service Aide
- Health Information/Transcriptionist
- Medical Assistant
- Maintenance & Grounds Technician
- Security Guard

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**HEALTH SERVICES**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Chef/Party Chief
- Director of Event Planning
- Spa Manager
- Food & Beverage Manager
- Activity Director/Event Coordinator
- Hotel/PTG/PA Attendance
- Food & Beverage Manager
- Gaming Manager/PA Boss
- Maintenance Technician & Supervisor
- Convention Manager
- Sports Coach

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Restaurant Manager/Owner
- Casino/Resort Manager
- Marketing & Public Relation
- Interpreter & Translator
- Meeting & Event Planner
- Chief Executive Officer/Chief Financial Officer
- Event/Event Director
- Head of Security/Operations
- Sales Director/Finance Director
- Head & Beverage Director
- Assistant/Property Owner

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Head Front Desk/Check/Value/Concierge
- Receptionist/Host
- Housekeeping/Maintenance Worker
- Food/Bar/Event Management
- Activity/Training Agent
- Experience Coordinator
- Travel Agent
- Tour Guide
- Event Planner
- Casino Security/Protector
- Assessment & Reception Attendant
- Housekeeper
- Casino Dealer

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**HOSPITALITY & TOURISM**

TFS

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**  
COC Career Advantage Center  
LEE COUNTY

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Community & Social Service Specialist
- Residential Care Assistant
- Child Advocate
- Office Administration Support
- Community Health Worker
- Vocational Job Coach
- Behavioral Health Technician
- Career/Job Coach
- Behavioral Therapist
- Student Services Advisor
- Housing Therapist
- Patient Service Representative

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialist Training, Experience, etc.)

- Substance Abuse Counselor
- Change Manager
- Marriage/Family Therapist
- Addiction Counselor
- Non-Profit Executive Director
- Mental Health Professional
- Financial Representative
- Benefits Administrator
- Recreational Director
- Youth Counselor

**ENTRY-LEVEL CAREERS**  
(Entry Program, Completion)

- Victim Services Advocate
- Customer Service/Sales Representative
- Home Health Aide
- Personal Therapist
- Early Childhood Education Specialist
- Child Care Specialist (Worker)
- Entry/Job Coach
- Social Worker
- Financial Assistant
- Housing Aide
- Camp Counselor

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**HUMAN SERVICES**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Video Game Designer
- Operations Specialist
- Information Systems Administrator
- Information Security Analyst
- Software Engineer
- User Experience Designer
- Chief Information Officer
- Application Engineer
- Intelligence & Data Scientist
- Cloud Systems Engineer
- Project Manager

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Help Desk/Desktop Support Technician
- Network Specialist
- Computer Technician
- Quality Assurance Tester
- Mobile App Developer
- Sound & Light Technician
- Content Moderator
- Broadcast Journalist
- Multi-Media Technician
- Computer Programmer & Code
- Front End Web Developer

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Software Developer
- Business Administration
- Systems Analyst
- IT Technician
- Telecommunications Specialist
- Application Support Analyst
- Computer Network Architect
- Network Technician
- Digital Asset Manager
- Social Media Data Analyst
- Search Market Strategist
- Digital Project Analyst

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**INFORMATION TECHNOLOGY**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Plant Manager
- Project Engineer
- Supply Chain Logistics Analyst
- Manufacturing Process & Safety Management
- Human Factors Engineer
- Sustainability Specialist
- Quality Control Manager
- Industrial Production Manager
- Mechanical & Manufacturing Engineer
- Chemical Engineer
- ENVIRONMENTAL
- Sales & Marketing Management

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Packaging & Machine Operator
- CNC Operator
- Steel Truck Operator
- Assembler & Fabricator
- Inventory Handler
- Production Operator
- Welder
- Environmental Technician
- Administrative Assistant
- Quality Control Analyst
- Industrial Machinery Mechanic
- Printing & Design Specialist

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Robot Programmer & Technician
- Maintenance Supervisor
- Commercial & Industrial Designer
- Lower Center Technician
- Production Line Supervisor
- Environmental Science & Production Technician
- Quality Control Supervisor
- Electronics Technician
- Programmable Logic Control (PLC) Technician

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**MANUFACTURING**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Fish & Game Warden
- Forensic Crime Scene Investigator
- FBI/CA/ATA/Secret Service Agent
- Armed
- Judge
- Attorney
- Health Promotion Officer
- Forensic Pathologist
- Marriage Negotiator
- Intelligence Analyst
- Armed Forces Leadership

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Security Guard
- Military
- Loss Prevention Specialist
- TSA Agent
- Animal Control Investigator
- Compassionate Orientation Officer
- Comptroller
- Court Clerk
- Bailiff
- Firefighter
- Armed Truck Driver
- Casino Enforcement Agent

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Child Support
- Child Welfare
- Private Investigator
- Fire Investigator/Inspector
- Health Inspector
- Park Ranger
- Customer Relations Agent
- SWAT Officer
- Forensic
- Forensic Crime Technician
- Security & Fire Systems Technician
- Cybersecurity Technician

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**PUBLIC SAFETY, SECURITY & JUSTICE**

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**EDUCATION WITH PURPOSE**  
**CAREER TREE**

**PROFESSIONAL CAREERS**  
(Bachelor's, Master's, Ph.D., Specialized Training, Experience, etc.)

- Civil Engineer
- Logistics Manager
- Insurance Underwriter
- Inventory Management Software
- Packaging Engineer
- Marketing Manager
- ENVIRONMENTAL
- Global Logistics Manager
- International Engineer
- Terminal Operations Manager
- Supply Chain Design Analyst
- Structural Engineer

**ENTRY-LEVEL CAREERS**  
(Adult Program Completion)

- Delivery Driver
- Public Transportation Driver
- Forklift Operator
- Dispatcher
- Shipping/Receiving Clerk
- Inventory Management
- Automotive Dealer
- Highway Maintenance Worker
- Shovel Flow Operator
- Printing & Imaging Equipment Operator
- Customer Service Representative

**TECHNICAL CAREERS**  
(Apprenticeship, Associate's Degree, Advanced Certification, Experience, etc.)

- Heavy Equipment Operator
- Auto Technician
- Collision Repair Technician
- Paint Technician
- Environmental Field
- Customs Broker
- Ship Captain
- Air Traffic Controller
- Transportation Planner

**ACADEMICS** | **EXPERIENCES** | **PROFESSIONAL SKILLS** | **PASSION**

**TRANSPORTATION, DISTRIBUTION & LOGISTICS**

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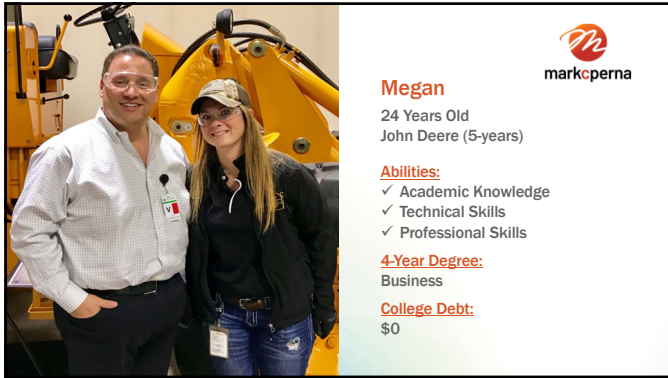
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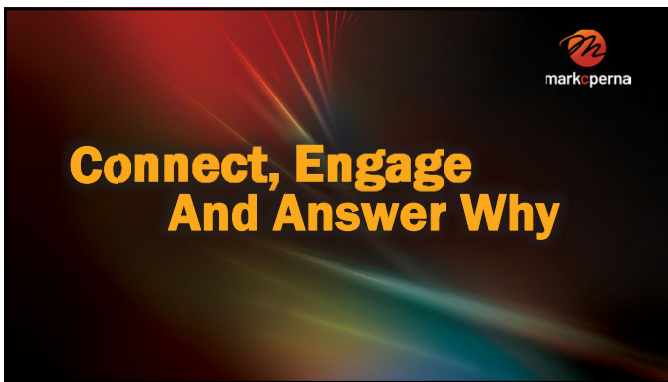
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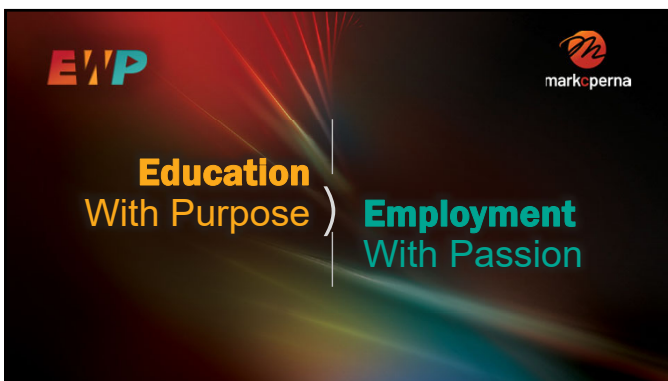
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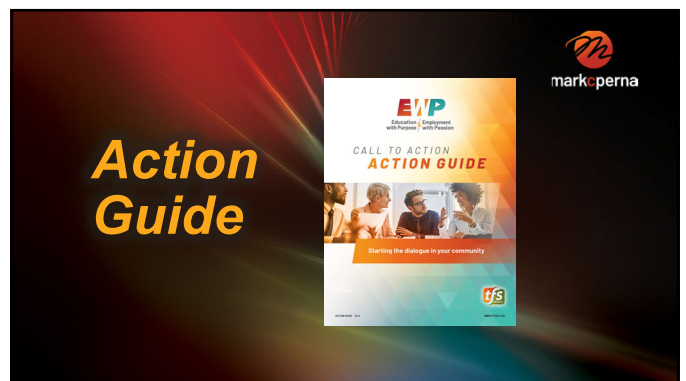
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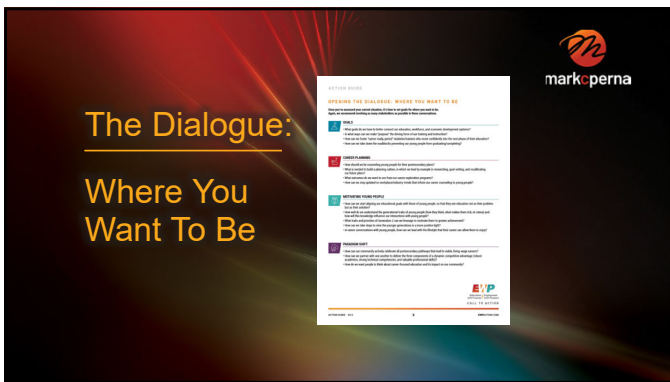
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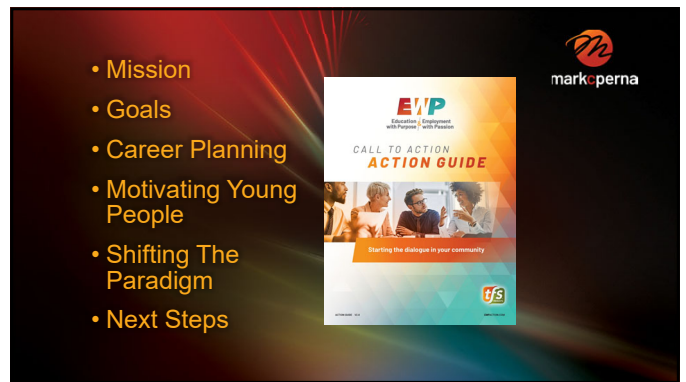
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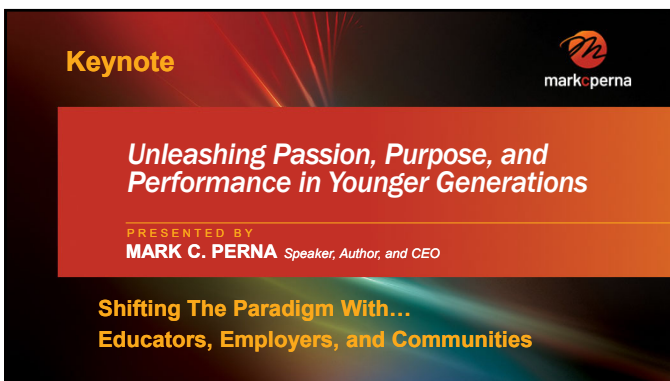
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Mark C. Perna  
Speaker, Author, and CEO

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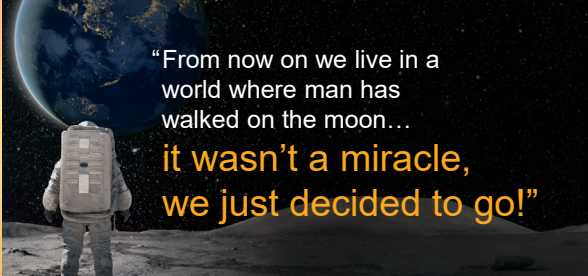
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Jim Lovell  
Apollo 13 Commander



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**it wasn't a miracle,  
we just decided to go!**”

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